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the communities  
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*Sharing a mission of change*

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### **Nonprofit Lender IFF Opens New Ohio Office in Columbus**

*New Director of Lending Tara Campbell Will Lead Business Efforts Across State*

**Chicago, IL**—Bank veteran Tara Campbell joins Midwest nonprofit lender IFF as its new director of lending for Ohio. Based in the new Columbus office, Campbell will lead the community development financial institution's lending efforts throughout the state, where IFF has closed on nearly \$30 million in financing to nonprofits in several Ohio cities.

As part of the Midwest Nonprofit Lenders Alliance, IFF began working in Ohio in 2014 through a partnership with Cincinnati Development Fund. Since approving its first loans to Cincinnati's Drop Inn Center in December 2014, IFF has provided \$12 million in loans and \$19.3 million in new markets tax credits for facilities projects in Akron, Cincinnati, Cleveland, Columbus and other cities throughout Ohio.

"We're proud of how our partnership with CDF has injected needed capital into Cincinnati and Dayton, and our long-term lending to nonprofits in other Ohio areas is clearly filling a gap all across the state," IFF CEO Joe Neri said. "With her deep experience in banking and knowledge of Ohio's CDFI community, Tara is the right person to lead IFF's office in Columbus."

Most recently, Campbell served as vice president of lending at Finance Fund, a Columbus-based CDFI that connects underserved communities with public and private capital sources. Previously, she spent 10 years at several different banks in Columbus including JPMorgan Chase and PNC Bank.

Campbell holds a bachelor's degree in communications and economics from Denison University in Granville, OH. She is highly involved with Lower Lights Christian Health Center, serving on the board and as a finance committee member, and sits on the Northeast Ohio Development Fund advisory board. She also is a member of the Ohio Association of Community Health Centers and a 2015 participant in the Citi Leadership Program for Opportunity Finance Network.



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“In the Midwest, IFF has a great reputation and record of financing high-impact facilities projects in low-income neighborhoods,” Campbell said. “In this new role, I’m thrilled to use my banking background and industry knowledge to strengthen Ohio nonprofits and the communities they serve.”

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#### **About IFF**

[IFF](#) is a mission-driven lender, real estate consultant and developer that helps communities thrive by creating opportunities for low-income populations and individuals with disabilities. From child care to senior housing, IFF works closely with clients from every sector, offering affordable, flexible financing; full-scale real estate consulting; and community development services. Since 1988, we have made over \$597.7 million in loans, leveraged \$1.9 billion in community investments and grown our total managed assets to \$461 million.