



Strengthening nonprofits and the communities they serve.

Sharing a mission of change

Illinois

333 South Wabash Ave.
Suite 2800
Chicago, IL 60604
312 629 0060

Indiana

One Indiana Square
211 North Pennsylvania St.
Suite 2375
Indianapolis, IN 46204
317 860 6900

Michigan

3011 West Grand Blvd.
Suite 1715
Detroit, MI 48202
313 309 7825

Missouri

911 Washington Ave.
Suite 203
St. Louis, MO 63101
314 588 8840

4177 Broadway Blvd.
Suite 100
Kansas City, MO 64111
816 335 4200

Ohio

172 E. State St.
Suite 203
Columbus, OH 43215
614 484 1811

Wisconsin

215 North Water St.
Suite 225
Milwaukee, WI 53202
414 563 1100

IFF

Position Description

Title:	Associate Legal Counsel
Reports to:	Chief Legal Counsel
Department:	Legal
Department Function:	Provide legal services and counsel to support the Organization, its lines of business, and its mission.

The Organization

IFF improves the world by strengthening nonprofits and the communities they serve. As a mission-driven lender, real estate consultant, and developer, IFF helps communities thrive by creating opportunities for low-income communities and persons with disabilities. Key to our success has been a deep sense of purpose, a broad perspective, and a relentless focus on achieving positive results. Across the Midwest, we help clients from every sector, including human service agencies, health centers, schools, affordable housing developers, and grocery stores. Staff contributes its extensive business experience with an unrivaled connection to the mission of IFF and the nonprofit clients it serves.

IFF is looking for candidates with a commitment to the work it does and can demonstrate their creativity, detail-orientation, diligence, efficiency, enthusiasm, flexibility, organization, thoughtfulness, and sense of humor.

Our staff of nearly 100 professionals works from our Chicago headquarters, and we also serve the Midwest from six regional offices: Indianapolis, IN; Detroit, MI; Kansas City, MO; St. Louis, MO; Columbus, OH; and Milwaukee, WI.



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Basic Job Function

The Associate Legal Counsel will be the primary legal counsel for IFF’s commercial real estate lending program. The Associate will be responsible for drafting and negotiating agreements for our loans and will work with IFF staff throughout all steps of the process from approval to closing and, if necessary, post-closing matters (including workouts). This is an ideal position for an experienced, detail-oriented attorney who is looking for better work-life balance as well more rewarding work.

Job Duties and Responsibilities:

1. Draft all agreements and ancillary documents in connection with our loans, including commitment letters, loan agreements, mortgages, guaranty agreements, intercreditor agreements, subordination agreements and participation agreements.
2. Review title commitments, surveys, leases and other real estate related documents to ensure that there are no unacceptable exceptions and all necessary endorsements are obtained.
3. Work directly with IFF’s Managing Director of Credit & Policy to ensure that the loan documents are in full compliance with the approved terms.
4. Negotiate directly with borrowers’ counsel and finalize loan documents.
5. Work directly with IFF’s Closing Team to ensure all legal requirements are satisfied prior to each loan closing and funding.
6. Post-closing, assemble closing packages of all agreements and deliverables related to each loan.
7. Advise IFF’s Portfolio Management Team on any post-closing/workout matters that may arise, and draft any necessary documents, including amendments, forbearance agreements, reservation of rights letters and notices of default.



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- 8. Assist the Chief Legal Counsel with other organizational matters as they arise.
- 9. Other duties as may be assigned.

Performance Measures:

- 1. High quality and accurate work product.
- 2. Timely completion of all work.
- 3. Responsiveness to IFF staff and clients.
- 4. Driving excellent and client friendly loan closings.
- 5. Finding solutions to issues relating to loan structure, collateral, documentation, and closing.
- 6. Efficient use of time and ability to manage multiple projects.
- 7. Cultivates a culture of openness in information sharing. Encourages open communication, cooperation, and the sharing of knowledge.
- 8. Models personal accountability that promotes ownership and engagement.
- 9. Builds and maintains effective working relationships with colleagues.
- 10. Values and supports differences in others, contributing to an inclusive work environment. Demonstrates the ability and willingness to communicate effectively with people of diverse backgrounds and experiences to create a collaborative, collegial, and caring community.
- 11. High level of satisfaction with both internal colleagues and external contacts.



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Position Qualifications:

Education: JD from an accredited law school.

Previous Experience: 1-3 years of experience at a mid to large size law firm drafting and negotiating legal agreements for commercial real estate lending transactions, with a track record of growth and increasing responsibility.

Special Knowledge & Skills:

1. Practiced in lending law, real estate law, and closing real estate financing transactions.
2. Proficient in general contract drafting.
3. Customer service oriented.
4. Experience with construction law is a plus.
5. Experience with tax credit financing (NMTC, LIHTC and HTC) is a plus.
6. Experience with real estate development is a plus.
7. Experience with non-profit law is a plus.
8. Extremely detail orientated.
9. Exceptional communication skills – written and verbal.
10. Highly professional and approachable demeanor with strong business ethics and standards.
11. Ability to think creatively about problems with a solutions-based approach.

Unusual Requirements: Occasional evening and weekend work; possible travel throughout the assigned region.



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Application Instructions: Please submit a cover letter, resume and salary requirements to careers@iff.org with “Associate Legal Counsel” in the subject line.

IFF values equity, diversity and inclusion as part of its mission to strengthen nonprofits and the communities they serve. IFF is an equal opportunity employer.